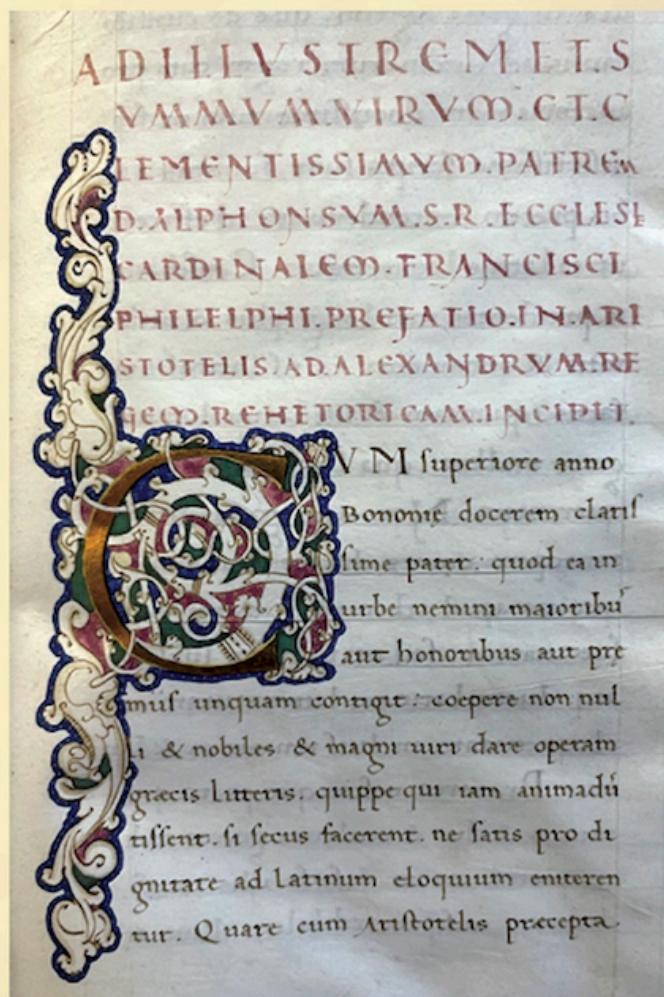


Francesco Filelfo

Rhetorica ad Alexandrum



*Critical edition by
Jeroen De Keyser & Louis Verreth*

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Preface

Francesco Filelfo's Latin rendering of the (pseudo-)Aristotelian *Rhetorica ad Alexandrum* was the first translation of any ancient Greek rhetorical treatise in the Quattrocento, and arguably the most successful and enduring among his writings. Surviving in 32 manuscript witnesses it is second, as far as manuscript transmission is concerned, only to the translation of Plutarch's *Apophthegmata ad Traianum*. Moreover, no other work of Filelfo's has been in print for such a long time, from the *editio princeps* in 1483/84 to five other incunabulum editions and then some forty sixteenth-century reprints, before ultimately its inclusion, in 1831, in the famous Aristotle edition by Immanuel Bekker.

As is often the case, the editors of those reissues have taken liberties in altering the text, letting themselves be guided more often by what they considered the Greek source text's true readings than by Filelfo's interpretation of the – often problematic – text he had in front of him. The present critical edition of Filelfo's translation is the first one that is based on a comprehensive study of the Latin text's transmission, identifying and documenting its different editorial stages.

Since it has been ascertained which manuscript Filelfo used as a model in producing this translation, we have deemed it an excellent opportunity to print that Greek text on facing pages. As this may seem a somewhat awkward choice, to some at least, it deserves some further explanation. In her elaborate study of Filelfo's translation of the *Rhetorica ad Alexandrum*, Maria Fernanda Ferrini demonstrates in a very detailed – and no less convincing – way that Filelfo based his translation on the Biblioteca Medicea Laurenziana's ms. Plut. 60.18, albeit at times preferring the alternative reading through his collation with another witness, most probably the current Madrid, Biblioteca Nacional de España, ms. 4684. The Laurenziana manuscript was transcribed for Filelfo in Constantinople by George Chrysococces, in May 1427, the year before it was then translated. As it happens, modern editors of the Greek text consider this codex to be one of the soundest witnesses to the text, and its readings are relatively close to the ones printed in their critical editions. Instead of reprinting the text of one of those recent scholarly editions we have therefore preferred to transcribe the Laurenziana manuscript, allowing the reader to grasp at a glance both Filelfo's translation and its model, rather than having to check time and again the apparatus for any departures in Filelfo's reference text from the current philological reconstruction of the text.

In the apparatus, then, the reader will find the readings adopted by the two most recent editors of the Greek text, Manfred Fuhrmann for the *Bibliotheca Teubneri-*

ana and Pierre Chiron for *Les Belles Lettres*, as well as the *variae lectiones* that were inserted into ms. Plut. 60.18 by either Filelfo or by other owners and users of the codex after him. Since the marginal notabilia displayed by the Laurenziana manuscript are mirrored at least to some extent in the marginalia added by Filelfo to his Latin version, these have all been reported too, in separate apparatuses.

At the end of the book, we have added a bi-directional glossarium. Admittedly, it will always remain a somewhat arbitrary decision what (not) to include in such a listing. We have decided to incorporate all rhetorical terms and concepts discussed or thematised in the treatise instead of producing a double full *index verborum*. The latter would practically repeat what is already supplied by Chiron in his edition, and with the Latin words added to the Greek words Chiron indexes it would be much longer than the actual edition we have produced. Since Filelfo put quite some variation in how he rendered the Greek, the most helpful option, in our opinion, was to give the reader the opportunity to examine Filelfo's translation practice and preferences in their entirety by offering a juxtaposition of the translation and its source text throughout.

The obvious absence of a source text to face Filelfo's dedicatory letter offered us the opportunity to print an English translation of it instead. We are very grateful to David Marsh, who allowed us to adopt the rendering he made of this letter in his seminal article about Filelfo's translation, published in 1994. He was willing to adapt his version in close consultation with us, mostly in view of the divergences between our Latin text and the 1488 incunabulum he used for his article.

Thanks are due also to Bogdan Craciun (Biblioteca Academiei Române, Cluj-Napoca), Giustino Farnedi (Archivio della Badia di San Pietro, Perugia), Joachim Ott (Thüringer Universitäts- und Landesbibliothek, Jena), Maurizio Romanò (Biblioteca Giustiniani Falck Recanati, Venezia) and Hans-Peter Zimmer (ÖNB, Vienna), who showed themselves helpful in assisting us with our research on their manuscripts. Furthermore, it is our pleasure to thank several colleagues and friends who have generously assisted us in various ways and at different stages of this research project: Davide Baldi Bellini, Monica Berté, Anna Bloemen, Ide François, Martijn Jaspers, David Lines, Stephen Oakley and Jolien Van Walleghem. Last but not least, we are much obliged to Matthew Payne for vetting our English and to Enrico V. Maltese for extending a warm welcome to our booklet in *Hellenica*, ever more the home of Filelfo studies.

While this publication as a whole has been under the scrutiny of both editors, who have read and vetted each other's work, the editorial responsibility was principally divided as follows: the critical edition of the Latin text and the introduction were produced by Jeroen De Keyser; the transcription of the Greek source text and its collation with the two modern editions as well as the composition of the indices were taken care of by Louis Verreth.

The fact that Filelfo's version of the *Rhetorica ad Alexandrum* originated during his stints at the universities of Bologna and Florence provides this text with some special meaning for both of us, bringing back memories of our own *curricula*

studiorum. Coincidentally it was also one of the very first of Filelfo's scholarly endeavours which then became the final tailpiece to the editorial afterlife of his entire oeuvre – thereby making for an even more apt specimen for us with which to commence and conclude our respective Filelfo journeys.

Jeroen De Keyser
Louis Verreth

Introduction

1. Filelfo and the *Rhetorica*

Two complete rhetorical treatises survive from the Greek classical age and both have been handed down under the name of Aristotle (384-322 BCE): his *Rhetic* (Τέχνη ρήτορική, *Ars rhetorica*) in three books, and the so-called *Rhetic to Alexander* (Ρήτορικὴ πρὸς Ἀλέξανδρον, *Rhetic ad Alexandrum*), which is now generally believed to be composed by Anaximenes of Lampsacus (c. 380-320 BCE).¹ Unlike Aristotle's more philosophically oriented treatise, Anaximenes' writing is a practical manual for professional orators. Both the manual's name and the ascription to Aristotle are based on a forged dedication letter, allegedly sent by the philosopher to the king, along with the text.

The traditional ascription to Aristotle was first rejected by Erasmus. In 1548 the Italian humanist Pier Vettori (1499-1585) suggested the authorship of Anaximenes instead, relying on a passage in Quintilian (*Institutio oratoria* 3.4.9) where the description of Anaximenes' rhetorical system appears to coincide with the one that is given at the beginning of the *Rhetic to Alexander*.² However, this alternative ascription remains dubious.³ Not only is the text as transmitted by all our manuscripts at times problematic,⁴ it also departs significantly from the version given by the (very partial) papyrus Hibeh 26. Other elements as well point to a layered composition history and probably to an injection of original Aristotelian material at some point.

During the Middle Ages two anonymous Latin translations of the treatise were produced, each of them surviving in a single manuscript from the beginning of the fourteenth century. After their abodes, they are usually called the *translatio Vati-*

¹ Extensive introductions to the *Rhetic ad Alexandrum* are to be found in the prolegomena to Pierre Chiron's 2002 *Belles Lettres* edition (with facing French translation) and in Maria Fernanda Ferrini's 2015 Bompiani edition (with facing Italian translation). An excellent synthesis in English is given by Chiron 2007; recent studies are Calboli Montefusco 2011, Celentano 2011, Chiron 2011, Kraus 2011, Mirhady 2011, Noël 2011, Pasini 2011, Piazza 2011, all published in a special issue of the journal *Rheticra*.

² Ferrini 2015, 7-8 and 79-81.

³ Chiron 2007, 102-04, offers an overview of theories on the treatise's genesis.

⁴ See Kassel 1967, Zwierlein 1969 and Reeve 1970 – all three published as reactions to Manuel Fuhrmann's revised Teubner edition, which came out in 1966 – and in particular Chiron 2000, a thorough study of the entire transmission which renders everything else written on the subject out-of-date.

cana (Biblioteca Apostolica Vaticana, ms. Vat. lat. 2995) and *translatio Americana* (University of Illinois at Urbana-Champaign, Rare Book & Manuscript Library, ms. 8).⁵ A different Vatican manuscript (Vat. lat. 2083), written in 1284, contains yet another translation of the spurious dedication letter to Aristotle alone.

These medieval *ad verbum* translations are relevant since, according to the most recent editor of the Greek text, they descend from another source than all our Greek manuscripts. In other words, in this bifurcated stemma the readings of the Latin versions have the same weight as the branch containing all Greek manuscripts.⁶ While the medieval translations survive in single witnesses and most probably hardly ever circulated, they are deemed very relevant for the reconstruction of the original text. As we will see below, quite the opposite is the case for Francesco Filelfo's translation:⁷ depending on a well-known Greek source manuscript, it has no value for an editor of the Greek text, yet the reception of Francesco Filelfo's version was wide and exceptionally long-lasting.⁸

The most elaborate information about the origin and circumstances of Filelfo's translation of the *Rhetorica ad Alexandrum* is given in the dedicatory letter to Cardinal Alfonso Carrillo de Albornoz that precedes the actual translation, which is also quite interesting – and unique, in this respect, in Filelfo's oeuvre – in that it contains a justification of his translation method and stylistic preferences, following the examples of Cicero, Horace and Jerome and therefore departing from Quintilian's practice in rendering rhetorical terminology.⁹ That aspect may have earned this dedicatory letter more scholarly attention than Filelfo's other translation prefaces, yet, as Noreen Humble has lucidly observed, there is another interesting aspect to it:

The *Rhetorica ad Alexandrum* itself is about rhetoric, not about translation, and the very way Filelfo constructs this dedication letter shows his ability to compose persuasive rhetoric. With scarcely any direct references to the content of the *Rhetorica*,

⁵ The *translatio Vaticana* has been studied and published in Grabmann 1932, the *translatio Americana* in Stapleton 1977.

⁶ See Chiron 2000, 21-23, for descriptions of the three Latin manuscripts, and 66, for the stemma.

⁷ For basic bibliography concerning Filelfo, see the biographical profile in Viti 1997, the monograph Robin 1991, the edited volumes Avesani & al. 1986, Fiaschi 2015, Albanese & Pontari 2017, Fiaschi 2018, De Keyser 2018. For Filelfo and Aristotle, see Calderini 1913, 266-78, and Bianca 1986. On his translation of the *Rhetorica ad Alexandrum* see the seminal studies Marsh 1994 and Ferrini 2014, and also Fiaschi 2007, 79-83. Roelli 2020 offers an overview of the transmission of Aristotle's works from Antiquity to Filelfo's time.

⁸ Strikingly, both the *Rhetorica ad Alexandrum* itself and Filelfo's version – the first humanist translation of any Greek rhetorical text, and the one with the longest afterlife – are absent from the otherwise excellent history of Renaissance rhetoric offered by Mack 2011.

⁹ See Marsh 1994. In Appendix C to his seminal study of Filelfo's translation, David Marsh offered a listing of rhetorical terms as given in "his" Greek-Latin lexicon, that is, Biblioteca Medicea Laurenziana, ms. Conv. Soppr. 181. However, in the meantime Antonio Rollo has convincingly demonstrated that this codex did not belong to Filelfo's library (see Rollo 2011).

Rhetorica ad Alexandrum regem

Francisco Philelfo interprete

To the illustrious and eminent gentleman, Most Clement Reverend Father
Alfonso Carrillo de Albornoz, Cardinal of the Holy Roman Church,
Francesco Filelfo's preface to
Aristotle's *Rhetoric to King Alexander*

[1] While I was teaching in Bologna last year, most excellent father – which gave me the greatest honors and rewards ever enjoyed by anyone in that city – a number of noble and prominent gentlemen began to study Greek, for they had perceived that, unless they did so, they would fail to achieve sufficient eloquence in Latin. [2] As a result, when I lectured to them in Greek on Aristotle's handbook on civil cases, which he wrote for King Alexander with his customary erudition and elegance, they pressed me with insistent urgings to produce a Latin version of the work. They judged sensibly that they would derive greater benefit and distinction from this work in Latin than if it were to remain in Greek, since they prefer to speak Latin rather than Greek. [3] Now, we do not all strive to master Greek letters for use in Athens or Byzantium, but as an aid and guide to attaining greater fluency and eloquence in Latin. And it also happens somehow that those who study Greek books in a hasty and shallow manner without giving them their full attention, never acquire the incredible and nearly divine grace and sweetness of honeyed Greek elegance, not from the orators nor from the poets nor the philosophers. [4] Hence, most of our countrymen who desire to charm their listeners prefer at first to peruse Greek works in Latin rather than in Greek. They are unaware that it would be more useful for students of Greek to have Greek words and Greek harmonies fill their ears night and day; and that, just as the Latins surpass the Greeks in gravity, so they far surpass us in sweetness through the ambrosia and nectar, as it were, of their style.

[5] I began by resisting the demands of my friends with great obstinacy. For I knew that they were asking for something which is by nature quite difficult. In fact, the art of translating often requires rendering word for word; but avoiding absurdity in this sometimes requires great effort and, given the differences and limitations of language, can only be hoped for on occasion. I knew, moreover, that my talent and experience scarcely enabled me to express

Ad illustrem et summum virum et claementissimum patrem,
dominum Alphonsum, Sanctae Romanae ecclesiae cardinalem,
Francisci Philelfi praefatio in
Aristotelis Rheticam ad Alexandrum regem

5 [1] Cum superiore anno Bononiae docerem, clarissime pater (quod ea in urbe nemini maioribus aut honoribus aut praemiis unquam contigit), coepere non nulli et nobiles et magni viri dare operam Graecis litteris, quippe qui iam animadvertisserint, si secus facerent, ne satis pro dignitate ad Latinum eloquium eniterentur. [2] Quare cum Aristotelis praecepta illa iis Graece legerem quae de 10 civilibus causis ad Alexandrum regem cum pro auctoris more doctissime, tum ut semper disertissime scripta sunt, summis a nobis praecibus contenderunt id efficerem, ut ea Latine loquerentur. Censebant enim prudentes viri quod longe plus et utilitatis et ornamenti ex iis Latinis a me factis (quoniam et illi Latine loqui quam Graece mallent) quam si Graeca essent, assequerentur. [3] Non 15 enim eo Graecas litteras tantopere omnes discere studemus, quo iis apud Athenienses Byzantiosve utamur, sed ut illarum subsidio atque ductu Latinam litteraturam atque eloquentiam melius teneamus et lauius. Praeterea nescio quopacto qui minus et diu et multum Graecos codices pertractarint et sese illis totos dediderint, nusquam incredibilem illum ac prope divinum lactei Graeco- 20 rum eloquii leporem atque dulcedinem neque apud oratores neque apud poetas neque apud philosophos percipiunt. [4] Quo fit ut nostri fere omnes qui auris delinire concupierint, malint initio Graeca Latine quam eadem Graece lectitare, ignorantes hi quidem et utilius admodum fore volentibus Graeca discere, ut Graecae voces Graecique concentus illorum auribus die noctisque obstrepant, 25 et quemadmodum gravitate Latinos Graecis, ita nobis suavitate illos et quadam quasi dictionis ambrosia ac nectare mirum in modum antecellere.

[5] Id igitur ita familiaribus a me illis efflagitantibus obstinatissime refragari coepi, tum quia videbam rem a nobis peti sua natura difficultem (est enim in arte verbum saepius e verbo exprimendum; quod ne absurde fiat, laboris 30 nonnunquam maximi, interdum autem propter sermonis vel dissimilitudinem vel angustias voti est), tum quia non eo me pollere ingenio usuve intelligerem, qui maiestatem Aristotelicae dictionis Latinae interpretationis filo exprimerem.

5 Bononia 10 Alexander rex

4 *Ad Alexandrum regem Rheticam* incipit K 8 satis om. P 12 quod P om. a b 13 a P ab a b 15 iis P his a b 16 bizantiasve P | sed om. P 19 dediderint] dederint W 28 sua] cum sua P

1420a Ἀριστοτέλης Ἀλεξάνδρῳ εὖ πράττειν.

[1] Ἐπέστειλάς μοι ὅτι πολλάκις πολλοὺς πέπομφας πρὸς ἡμᾶς τοὺς διαλεξο-
μένους ὑπὲρ τοῦ γραφῆναι σοι τὰς μεθόδους τῶν πολιτικῶν λόγων. Ἔγὼ δὲ οὐδὲ
5 διὰ ῥᾳθυμίαν ὑπερεβαλόμην ἐν τούτοις τοῖς χρόνοις, ἀλλὰ διὰ τὸ ζητεῖν οὗτως
ὑπὲρ αὐτῶν γραφῆναι σοι διηκριβωμένως, ὃς οὐδεὶς ἄλλος γέγραφε τῶν περὶ
ταῦτα πραγματευομένων. [2] Ταύτην δὲ εἰκότως τὴν διάνοιαν εἶχον. Ὡσπερ γάρ
ἐσθῆτα σπουδάζεις τὴν εὐπρεπεστάτην τῶν λοιπῶν ἀνθρώπων ἔχειν, οὗτως
εὗρεσιν λόγων λαβεῖν ἔστι σοι πειρατέον τὴν ἐνδοξοτάτην. Πολὺ γὰρ κάλλιον
10 ἔστι καὶ βασιλικότερον τὴν ψυχὴν ἔχειν εὐγνωμονοῦσαν ἢ τὴν ἔξιν τοῦ σώμα-
τος ὁρᾶν εὐειματοῦσαν. [3] Καὶ γάρ ἄτοπόν ἔστι τὸν τοῖς ἔργοις πρωτεύοντα
φαίνεσθαι τῶν τυχόντων τοῖς λόγοις ὑστερίζοντα, καὶ ταῦτα εἰδότα ὅτι τοῖς μὲν
ἐν δημοκρατίᾳ πολιτευομένοις, ἢ ἀναφορὰ περὶ πάντων τῶν πραγμάτων εἰς τὸν
δῆμον ἔστι, τοῖς δ' ὑπὸ τῆς βασιλείας ἡγεμονίαν τεταγμένοις, πρὸς λόγον.
15 [4] Ὡσπερ οὖν τὰς αὐτονόμους τῶν πόλεων διορθοῦν εἴωθεν ἐπὶ τὸ κάλλιστον
ἄγων ὁ κοινὸς νόμος, | οὗτο τοὺς ὑπὸ τὴν σὴν βασιλείαν καθεστῶτας ἄγειν
δύναιτ' ἀν ἐπὶ τὸ συμφέρον ὁ σὸς λόγος. Καὶ γὰρ ὁ νόμος ἔστιν (ὡς ἀπλῶς
εἰπεῖν) λόγος ὧρισμένος καθ' ὅμοιογίαν κοινὴν πόλεως, μηνύων πῶς δεῖ πρά-
ττειν ἔκαστα. [5] Πρὸς δὴ τούτοις (οὐκ ἄδηλον, ὃς οἷμαι, σοι τοῦτο ἔστιν) ὅτι
20 τοὺς μὲν λόγῳ χρωμένους καὶ μετὰ τούτου πάντα πράττειν προαιρουμένους, ὃς
1420b ὄντας καλούς τε καὶ ἀγαθοὺς ἐπαινοῦμεν· τοὺς δὲ ἄνευ λόγου τι | ποιοῦντας, ὃς
ὄντας ὁμοὺς καὶ θηριώδεις μισοῦμεν. [6] Διὰ τούτου καὶ κακοὺς τὴν αὐτῶν
κακίαν ἐμφανίσαντας ἐκολάσαμεν, καὶ τοὺς ἀγαθοὺς δηλώσαντας αὐτῶν τὴν
ἀρετὴν ἐζηλώσαμεν. Οὕτω καὶ τῶν μελλόντων κακῶν ἀποτροπὴν εὐρήκαμεν
25 καὶ τῶν ὑπαρχόντων ἀγαθῶν ὄνησιν ἔχομεν. Καὶ διὰ τούτου καὶ τὰς ἐπιούσας
δυσχερείας ἐφύγομεν, καὶ τὰς μὴ προσούσας ἡμῖν ὡφελείας ἐπορισάμεθα.
“Ωσπερ γὰρ βίος ἄλυπος αἱρετός, οὗτο λόγος συνετὸς ἀγαπητός. [7] Εἰδέναι δέ

17 Ὅρος νόμου

5 ὑπερεβαλόμην] ὑπερεβαλλόμην *Fu* 9 εὗρεσιν] δύναμιν *add. marg. F^{pc}* | ἐνδοξοτάτην] εὐδοξοτάτην *Fu Ch* 14 δῆμον] νόμον *Fu Ch* 19 δὴ] δὲ *Fu Ch* 22 τοὺς κακοὺς *Fu Ch* | αὐτῶν] αὐτῶν *Fu Ch* 23 αὐτῶν] αὐτῶν *Fu Ch* 24 Οὕτω] Τούτῳ *Fu* 25 ἔχομεν] ἔσχομεν *Fu Ch*

Aristotelis *Rhetorica ad Alexandrum regem*

Aristoteles Alexandro regi salutem dicit.

[1] Sum tuis litteris factus certior non nullos saepe ad nos misisse qui ut
civilium causarum praecepta ad te perscriberem a me peterent. Ego vero haud
5 negligentia quidem ulla in hoc usque tempus rem distuli, sed ut quaererem ita
diligenter de iis ad te scribere, ut alias certe nemo qui iisce in rebus elaborasset
diligentius unquam scripserit. [2] Haec igitur recte mihi fuerat sententia. Nam
quemadmodum vestium decore atque magnificentia caeteris hominibus prae-
stare maxime studes, ita ut etiam dicendi inventionem ac vim eam accipias
10 nitendum est, quae pulcherrima sit apprimeque clarissima. Longe enim
pulchrius est ac regale magis animo esse bene constituto quam habitum corpo-
ris vestibus ornatum pulchris intueri. [3] Absurdum enim est eum qui rerum
gestarum gloria caeteris antecellat videri humillimis quibuspiam in dicendo
cedere, praesertim cum non sit nescius eos qui in populari principatu versen-
15 tur, res omnis ad populum, qui vero sub unius imperii ductu constituti sint, ad
rationem orationemque referre. [4] Quemadmodum igitur liberas civitatis
communis lex, quae ad honestissimum aliquem finem ducat, dirigere consue-
verit, eodem etiam modo et oratio tua queat eos quos imperio tenes, ad id
agere, quod conducibile sit et utile. Et enim lex (ut ita dixerim) oratio quae-
20 dam est, quae communi civitatis consensu definita iubet quopacto unumquod-
que agendum sit. [5] Accedit ad rem (quod neque tibi obscurum existimo)
solere nos laudibus eos perinde atque honestos et fortis prosequi, qui et
ratione et oratione utuntur et omnia ea duce agere pergunt; qui vero absque
ratione et oratione quicquam faciunt, tanquam atroces immanisque odimus.
25 [6] Qua quidem re factum est ut et malos suum vitium ostendentis male affe-
rimus, et bonos suam virtutem declarantis quasi beatos admirandos imitandos
que voluerimus. Sicque et quomodo futuras calamitates evitaremus bonisque
instantibus frueremur adinvenimus. Proinde et imminentes difficultates effugi-
mus, et absentes utilitates comparavimus. Nam veluti vita quae nulli maerori

19 Lex quid

1 Aristotelis... regem] Praefatio P 4 a P ab α β 9 etiam P et α β 10 clarissima]
praeclarissima P | enim P nanque α β 11 regale P regium α β 12 enim est P est enim
α β 14 sit] sis P 15 unius P om. α β 16 orationem rationemque W | igitur om. P
civitatis P civitates α β 18 etiam P et α β 20 definita P diffinita α β 23 et oratione P
om. α β 24 et oratione P om. α β | immanisque] immanesque P 25 quidem om. K | re-
reetiam β P de re | suum] eorum P | ostendentis] ostendentes P 26 suam] eorum P
declarantis] declarantes P 27 Sicque] Sic quae P

[1.1] Τρία γένη τῶν πολιτικῶν εἰσὶ λόγων· τὸ μὲν δημηγορικόν, τὸ δὲ ἐπιδεικτικόν, τὸ δὲ δικανικόν. Εἴδη δὲ τούτων ἑπτά· προτρεπτικόν, ἀποτρεπτικόν, ἐγκωμιαστικόν, ψεκτόν, κατηγορητικόν, ἀπολογητικὸν καὶ ἔξεταστικόν, ἢ αὐτὸς καθ' ἑαυτό, ἢ πρὸς ἄλλο. [2] Τὰ μὲν οὖν εἴδη τῶν λόγων τοσαῦτα ἀριθμῷ ἔστι.

5 Χρησόμεθα δὲ αὐτοῖς ἐν τε ταῖς κοιναῖς δημηγορίαις, καὶ ταῖς περὶ τὰ συμβόλαια δικαιολογίαις, καὶ ταῖς ἰδίαις ὁμιλίαις. Οὕτω δ' ἀν ἐτοιμότατον λέγειν περὶ αὐτῶν δυνηθείμεν, εἰ καὶ καθ' ἐν ἔκαστον εἶδος ἀπολαβόντες ἀπαριθμησάμεθα τὰς δυνάμεις αὐτῶν καὶ τὰς χρήσεις καὶ τὰς πράξεις. Καὶ πρῶτον μὲν τὰς προτροπὰς καὶ ἀποτροπάς, ἐπείπερ ἐν ταῖς ἰδίαις ὁμιλίαις καὶ ταῖς κοιναῖς

10 δημηγορίαις ἐν τοῖς μάλιστα αὐτῶν χρῆσίς ἔστι, διέλθοιμεν ἄν. [3] Καθόλου μὲν 112v οὖν εἰπεῖν· προτροπὴ μὲν ἔστιν ἐπὶ προαιρέσεις ἢ λόγους | ἢ πράξεις παράκλησις· ἀποτροπὴ δὲ ἀπὸ προαιρέσεων ἢ λόγων πράξεων διακάλυσις.

[4] Οὕτω δὲ τούτων διωρισμένων, τὸν μὲν προτρέποντα χρὴ δεικνύειν ταῦτα ἐφ' ἀ παρακαλεῖ, δίκαια ὄντα καὶ νόμιμα καὶ συμφέροντα καὶ καλὰ καὶ ἡδέα καὶ 15 ράδια πραχθῆναι. Εἰ δὲ μή, δυνατά τε δεικτέον, ὅταν ἐπὶ δυσχερῆ παρακαλῇ, καὶ ως ἀναγκαῖα ταῦτα ποιεῖν ἔστι. [5] Τὸν δὲ ἀποτρέποντα δεῖ διὰ τῶν ἐναντίων κώλυσιν ἐπιφέρειν, ως οὐ δίκαιον οὐδὲ δυνατόν ἔστιν οὐδὲ συμφέρον οὐδὲ καλὸν οὐδὲ ἡδὺ οὐδὲ δυνατὸν πράττειν τοῦτο, εἰ δὲ μή, ως ἐργῶδες, καὶ οὐκ ἀναγκαῖον. Ἀπασαι δὲ αἱ πράξεις μετέχουσι τούτων ἀμφοτέρων. Ὡστε μηδετέ-
20 ραν τῶν ὑποθέσεων ἔχοντα λόγων ἀπορεῖν.

[6] Ὡν μὲν οὖν ὁρέγεσθαι δεῖ τοὺς προτρέποντας καὶ ἀποτρέποντας, ταῦτά ἔστιν. Ὁρίσασθαι δέ πειράσομαι τούτων ἔκαστον τί ἔστι. Καὶ δεῖξαι πόθεν αὐτῶν εἰς τοὺς λόγους εὐπορήσομεν. [7] Δίκαιον μὲν οὖν ἔστι τὸ τῶν ἀπάντων· ἢ τὸ τῶν πλείστων ἔθος ἄγραφον, διορίζον τὰ καλὰ καὶ τὰ αἰσχρά. Τοῦτο δέ 25 ἔστι· τὸ γονέας τιμᾶν καὶ φίλους εὖ ποιεῖν καὶ τοῖς εὐεργέταις χάριν ἀποδιδόναι.

Ταῦτα γὰρ καὶ τὰ τούτοις ὅμοια οὐκ ἐπιτάττουσι τοῖς ἀνθρώποις οἱ γεγραμμένοι 1422a νόμοι ποιεῖν, | ἀλλ' ἔθει ἄγραφο καὶ κοινῷ νόμῳ νομίζεται. Τὰ μὲν οὖν δίκαια ταῦτά ἔστι. [8] Νόμος δέ ἔστιν ὁμολόγημα κοινὸν πόλεως, διὰ γραμμάτων προστάττον πῶς χρὴ πράττειν ἔκαστα. [9] Συμφέρον δέ ἔστι τῶν ὑπαρχόντων 113r ἀγαθῶν | φυλακή, ἢ τῶν μὴ προσόντων κτῆσις, ἢ τῶν ὑπαρχόντων κακῶν ἀποβολή, ἢ τῶν προσδοκωμένων γενήσεσθαι βλαβερῶν διακάλυσις. [10] Διαιρήσεις δὲ τοῦτο τοῖς μὲν ἴδιώταις εἰς σῶμα καὶ ψυχὴν καὶ τὰ ἐπίκτητα. Σώματι

11 Τί ἔστι προτροπή 12 Τί ἀποτροπή 28 Τί ἔστι νόμος 29 Τί ἔστι συμφέρον

3 ψεκτόν] ψεκτικόν *Fu Ch* | κατηγορητικόν] κατηγορικόν *Fu Ch* | ἀπολογητικὸν] ἀπολογικόν *Fu* 4 καθ' ἑαυτόν] αὐτό *F^{ac} Fu* 7 καὶ *om. Fu Ch* 10 τοῖς] τοῖς *F^{ac} pc²* <δὲ> *F^{pc1}* διέλθοιμεν ἄν] διέλθωμεν *Fu* 19 μηδένα τὴν ἐτέραν *Fu Ch* 22 δεῖξαι *om. F^{ac}* 26 οὐκ ἐπιτάττουσι] οὐ προστάττουσι *Fu Ch* 28 κοινὸν πόλεως] πόλεως κοινὸν *Fu Ch*

[1.1] Tria sunt *genera* *civilium causarum*: *deliberativum*, *demonstrativum*, *iudiciale*. Horum autem *species* sunt septem: *suasio*, *dissuasio*, *laus*, *vituperatio*, *accusatio*, *defensio* et *quaestio*, aut ipsa secundum sese, aut ad aliud. [2] *Species* igitur in quibus omnis versatur oratio, hae sunt numero. Iis autem utimur et in consultatione civili, et apud iudices, et circa alicuius certae personae dictionem. De quibus quidem omnibus ita poterimus apte dicere, si singillatim uniuscuiusque speciei vim et usum et exercitationem numero comprehenderimus. Et primum quidem de suasionibus est dissuasionibusque dicendum. Ipsarum enim usus in demonstrativo deliberativoque genere locum in primis habet. [3] Ut igitur summatim dixerim: *suasio* est ad aliquid eligendum aut dicendum agendumve exhortatio; *dissuasio* vero nequid eligatur aut dicatur agaturve dehortatio.

[4] His autem ita definitis, *suisor* ostendat oportet, haec ad quae exhortatur, et *iusta* et *legitima* et *utilia* et *honesta* et *iucunda* et *facilia* factu esse. Quod si minus id poterit, demonstrandum erit, cum ad laboriosa et gravia quaedam exhortatur, haec factu et *possibilia* esse, et quam *necessaria*. [5] *Dissuasor* autem ex contrariis dehortetur oportet, ut neque iustum neque legitimum neque utile neque honestum neque iucundum neque factu possibile hoc sit, vel saltem et laboriosissimum id esse, et minime necessarium. Omnes autem actiones harum triusque sunt causarum participes. Quare dubitandum non est quin oratio harum alteram contineat.

[6] Quae igitur suadentes dissuadentesque desyderare conveniat, haec sunt. *Definire* autem iam aggrediar unumquodque horum quid sit. Demonstrabiturque unde ea nobis in dicendo suppeditemus. [7] *Iustum* igitur est omnium aut plurimorum non scripta consuetudo, honesta turpiaque determinans. Id vero est: honorare parentes, amicis benefacere et beneficis gratiam referre. Haec enim et his similia non iubent scriptae leges hominibus facienda, sed consuetudine non scripta et communi quadam lege legitimum fit. *Iusta* igitur haec sunt. [8] *Lex* autem est communis civitatis consensus, qui scriptis praecipit quomodo unumquodque agendum sit. [9] *Utile* vero est praesentium bonorum conservatio, aut absentium comparatio, aut malorum instantium propulsatio, aut futurorum incommodeorum inhibitio. [10] Hoc autem dividas oportet privatis quidem hominibus in *corpus* et *animum* et *res extrarias*. *Corpori* enim est utile

1 Genera tria 2 Species septem 10 Suasio quid 11 Dissuasio quid 23 Iustum quid
28 Lex quid 29 Utile quid 32 Bona triplicia in privatis hominibus

1 Tractatus *titulum* habet **P** om. **α β** 3 quaestio **P** exquisitio **α β** 6 quidem] quid est **P**
8 est] et **W** 15 haec **P** ea **α β** 17 sit hoc **W** 18 autem **P** vero **α β** 22 Definire **P**
Diffinire **α β** 25 beneficis] beneficiis **P** 26 facienda **P** facienda **α β** 27 igitur **P** itaque
α β 28 praecipit] praeciperit **P** 29 vero] non **P** 30 instantium] instantiam **P** 32 enim
P nanque **α β**

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